

HARDPOINT — WE KNOW HOW TO MAKE YOU A WINNER

We are looking forward to become your partner to help you manage and operate your applications and IT systems, under a mutually beneficial agreement. Outsourcing is our core business and we have all expertise to help you start saving on large investments required to keep your business up and growing, i.e. – latest technologies, professional consulting and expensive contactors. Also we have all the resources to make your business process an uninterrupted process in matters of undisturbed operation of software and availability of professional staff services.

IMPROVE SERVICE LEVELS

- Access to industry, business and technology experts
- Centralized monitoring of outsourcing requests and services
- Services to all of your remote offices
- Contractual responsibility for the quality of services

REDUCE IT COSTS AND IMPROVE SHAREHOLDER VALUE

- Cut operating costs
- Lower labor training costs
- Increase productivity

START USING INNOVATIVE TECHNOLOGIES

- Integration of technologies in the shortest possible time
- Keep your business always competitive and up-to-date

GET MORE TIME TO FOCUS ON YOUR CORE COMPETENCIES

- Fault-free continuous work of your computer system
- Monitoring of the vital IT processes

Our company offers solutions aimed at managers and directors who are looking for cost-effective ways to develop or improve IT technology in their companies. Our services will save time and money. We also offer independent consulting providing you with the best professional IT advice and documentation.

OUR ADDRESS:



Foloune House 4th floor, 120 Gladstonos St., 3032 Limassol, Cyprus

TEL: +357 25 818650
+44 2075142939
+7 495 980 4504

FAX: +357 25 818649

E-MAIL: info@hardpoint.eu

www.hardpoint.eu



LOOKING FOR A WAY TO IMPROVE YOUR BUSINESS?

YOU HAVE FOUND IT!

HardPoint is a young business-to-business IT Company, which combines skills and experience of many professionals and takes leading positions in the consulting service for the global industry.

We are cooperating with reliable partners from Cyprus and other European countries.

We respect our customers' wishes for confidentiality and privacy; hence, our references are available upon request.





HARDPOINT – IS A STEPFORWARD IN OUTSOURCING

We don't impose standard decisions or rules to you trying to give you something that you don't need. Instead, we listen to you, study your IT infrastructure and treat it as your strategic asset, which should be secure and reliable.

HardPoint and our partners recognize that customer success in the adoption of advanced technologies is compromised if a consistent, proven methodology is not used. Hence, our approach to deploying and operating IT infrastructures that support the introduction of new technologies.

HARDPOINT IS THE STARTING POINT OF YOUR SUCCESS

HardPoint is your trusted European IT partner. Certified system administrators (MCDBA, MCSE, and MCITP) as well as Cisco, AVAYA and Linux certified specialists are working in our team united by one aim — to keep your competitive edge and deliver products and services that satisfy your demands.

HardPoint –all kinds of IT outsourcing

PROJECT OUTSOURCING

Outsourcing of a project or a business process is the best way to re-engineer the way traditional tasks are completed to improve operational effectiveness. With the attention to people productivity, process efficiencies, and waste elimination, we deliver various outsourcing services to our clients, for example, renovation of a telephone exchange, replacement of routers, migration to new software, installation of a new service. Professionalism, deep IT industry expertise and systematic approach — this is what differentiates us from the equipment and licenses suppliers or providers.

OUTSOURCING OF ONE SYSTEM

Looking for a partner to outsource only a part of the system? For example, MS Exchange Server, MS SharePoint, network infrastructure or something else? HardPoint incorporates the best management engagement practices that enable us to work closely with your IT department and plan ahead. Let your IT department focus on your core business.

Delivering what companies require to achieve a converged, complex but efficient IT infrastructure takes specialized knowledge and skills in a growing list of advanced technologies that includes security, voice, wireless, e-commerce, storages, document management, etc. So we created a professional team where company successfully combined thorough knowledge of professionals with creativity of young specialists.

We believe that equally important to a consistent, proven methodology is the ability of that methodology to be applied to different types of companies with various sizes, locations, geographic reaches, and overall technology requirements. So we created a strong, diverse, broad-reaching ecosystem of partners that can understand your unique business requirements, application needs and the network itself.

Innovative technologies, efficient and reliable IT infrastructure, centralized monitoring of requests, fault-free continuous work of computer system — these are just the few potential values that you get when choosing HardPoint.

With our extensive industry expertise and in-depth understanding of business processes and information technology, we are uniquely qualified to perform all kinds of IT outsourcing:

We have certified experts that will take care of that system that stops your IT from working on core business needs. We continually leverage our expertise and experience to offer you the results you demand.



FULL OUTSOURCING

In a full outsourcing model HardPoint takes upon itself the management for your entire IT infrastructure to enable you to focus on core strategic business tasks.

Together with the round-the-clock technical support and

channels work monitoring, applications enhancement and modernization of your existing IT infrastructure, we develop and deliver CRM solutions that drive your business. No matter if you are a small-sized company without an in-house IT specialist or a large-sized company which needs to outsource a project, HardPoint can realize substantial improvement in business flexibility, cost savings, and speed to market.



HARDPOINT- PROFESSIONAL TAILORING OF EVERY SOLUTION

We are working behind the scenes, streamlining your IT environment for operational excellence. We take a lifecycle approach to all projects and deliver on the goals: planning, building, running and monitoring, so that you can leverage our information technology services for each phase or bring us in at a particular point according to your specific need.

- 24x7 remote telephone support.
- Guaranteed 3 hours reaction in business hours and 6 hours during weekends.
- Consultations by certified professionals.
- Multi-language speaking staff.
- Strong business ethics.
- Smart customer relationship models.
- Professional IT equipment and infrastructure.
- Best knowledge and latest novelties in IT business.
- Strong relationship with best software and hardware distributors.
- Many years of experience in IT support and maintenance.

